

Town of Nantucket
NANTUCKET MEMORIAL AIRPORT
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Commissioners
E. Foley Vaughan, Chairman
Sheila O'Brien Egan, Vice Chair
Robert Atlee
David C. Gray, Sr.
Dual A. Macintyre, Jr.

NANTUCKET AIRPORT COMMISSION MEETING

August 12, 2008

The meeting was called to order at 5:00 PM by Chairman E. Foley Vaughan with the following Commissioners present: Vice Chair Sheila O'Brien Egan, Dual A. Macintyre, Jr., David C. Gray, Sr., and Robert Atlee.

Also present were Airport Manager Al Peterson, Airfield Supervisor Jeff Marks, Administrative Assistant to the Airport Manager Janine Torres, Finance Director Tina Smith, Environmental Coordinator Jack Wheeler, and Administrative Coordinator Yolanda Maxwell.

The Commission unanimously *M/S/P* approval of the July 8, 2008 minutes.

Noise Abatement

The Compliance award for July went to Cape Air/Nantucket Airlines.

Mr. Wheeler reported Cape Air/Nantucket Airlines has achieved the 85% goal every month except one and Island Air has achieved the 85% goal for the past several months in the early morning hour.

Luxury Media Partners – Brian Pussilano / James Joyella

Mr. Peterson introduced Mr. Pussilano and Mr. Joyella of Luxury Media Partners who are proposing a marketing idea similar to one a few years ago when they sold the space on the luggage carts. This would be a specific target and would generate revenue for the Airport.

Mr. Pussilano proposed a concept to create incremental revenue for the airport and for the advertisers. The business opportunity is rather significant and there are revenue numbers presented to the Commission but Mr. Pussilano would rather not discuss publicly for proprietary reasons. This has been put into place in the East Hamptons and the revenue that has been received validates the package they have presented. All displays are done digitally and could run airport messages. Luxury Media Partners bears all the financial risk, all the revenue is split on an equal basis and all the costs are covered by Luxury Media Partners.

Mr. Joyella reported one other qualifier for the revenue numbers presented would be for the summer of 2009 assuming they could sell the advertising space now.

There are three different levels which are the realistic look, optimistic look, and minimal look.

After brief discussion which included, size, HDC and esthetics the majority of the Commission felt negatively towards the idea of this type of advertising displays.

Mr. Pussilano commented they would be willing to try this on a test basis and if it was done on a test basis they would want the airport to share in some of the risk of whatever cost was accrued.

A Sub-Committee of Commissioner Macintyre and Commissioner Atlee to look into this kind of advertising and will report their finding back to the Commission at the next Commission Meeting.

Mr. Peterson reported jet fuel is down 11% and avgas is down 30%. The cost of fuel is impacting the air traffic therefore we are looking at other ways to generate revenue.

Terminal Update

Mr. Peterson proposed to table the vote on the GMP to clarify some issues. The Commission **M/S/P** to table the GMP.

Mike Gear reported on the construction of the new terminal,

- Exterior framing & sheathing for another 6 weeks
- Interior elevator shaft has been started
- Basement levels will be finished next week
- Firewall to be started September 1st
- Mechanical, electrical, and plumbing contractors will start mid September
- Weather tight by Thanksgiving
- The roofer will start in the next 2 weeks
- Mid October windows and exterior doors
- Some of the finishes will begin in January or February

Mr. Ravins reported on the GMP which was presented to the Commission last month, there were questions on numbers which needed to be firmed up, the delivery of the GMP along with the format to be approved and submitted to the FAA. The revisions should be complete and a new book handed back to the Commission within 2 – 3 weeks.

Commissioner Gray asked once the GMP is in place what would eliminate it. Mr. Ravins reported as long as changes are made before structure is in place and work is committed it could be done for a minimal cost or no cost at all.

Mr. Porfolio reported on the design side there are a few loose ends to tie up for the GMP.

Mr. Peterson reported they are still trying to get final TSA approval on the in-line baggage system. The chiller units for the Geothermal should be resolved next week. Chairman Vaughan and Mr. Peterson will be going to Worcester next week to look at a geothermal unit.

ATCT Update

Mr. Peterson reported they were waiting for a letter of intent from the FAA, however a preliminary agreement was signed today which will allow them to fund the project.

Environmental

Jack Wheeler reported operations through July 82,512 which is down 1.94% below last year. Enplanements through July were 4.04% below last year. GA side is 4975 through July. Noise complaints through July 2008 were 773 year to date which is up 171% from last year with 226 complaints for the month of July.

Commissioner Gray asked about the GPU's on the commercial side. Mr. Peterson reported we are doing our best to have all airlines use the GPU's at all times.

Chairman Vaughan would like a letter to be written to the CEO of Jet Blue and Delta explaining the continued violation of the airports standards.

Revisions to Noise Abatement

Commissioner Macintyre proposed the following change to the noise abatement incentive plan, (if such company achieves the target level but does not follow the noise abatement routes during other hours during the day, and to clarify the language it reads "above the 85% level"). This is to ensure we do not reward a company that might achieve the highest % compliance but might not be above the 85% level.

Mr. Peterson received a call from Island Airlines who wanted the Commission to know he was strongly against this change and warned he may not comply with early A.M. compliance if changed.

Commissioner Macintyre reported there is a meeting set for August 25, 2008 with Scott Laforge of Island Airlines.

It was M/S/P to table this matter until after the meeting with Scott Laforge.

Operations

Mr. Peterson reported:

- We are in the middle of the summer about three weeks left until it starts to slow down.
- There was one more party out at the Thompson House, measures have been taken to ensure it doesn't happen again.
- A wingtip of a Malibu hit the nose of another plane on the GA Ramp no one was hurt and minor damage was done to the planes.
- Working on capitol budget for next year, we would like to put some trees on the GA ramp by the road, provide money to take down the Annex building upon completion of the terminal and do some landscaping in that area. Jeff is looking at the vehicles that need to be replaced on a rotation.

Public Comment

Debbie Timmerman who lives in Surfside commented on the noise issue. Ms. Timmerman stated the airlines fly directly over her house and feels the airlines are harassing the paying public by not abiding by the noise abatement.

Mr. Peterson heard there is a meeting in Hyannis next week and he will try to go to it.

John Johnson commented he feels the airlines that ignore noise abatement should result in some sort of penalty.

Commissioner Gray commented on both the trash and cigarettes which is all along the taxi area and the noise abatement winner display.

Mr. Peterson responded he will have the janitors clean up the taxi line, and any airline could be in the box as long as they abide by the noise abatement and achieve the 85%.

It was M/S/P to adjourn at 6:15 PM

Respectfully Submitted,

Yolanda J. Maxwell, Recorder

